# DR. REDDY'S LABORATORIES LIMITED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2007

All amounts in Indian Rupees lakhs, except share data

		Ouerte	r andad		Voor onded		
01.11-		Quarter ended		Nine Months ended		Year ended	
SI. No.	PARTICULARS	31.12.2007	31.12.2006	31.12.2007	31.12.2006	31.03.2007	
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
4	Calas / in some from an austions (in alculing accion duty)	77.550	447.044	220,020	075.005	202.004	
1	Sales / income from operations (including excise duty)	77,556	117,041	238,628	275,365	382,804	
	less: Excise duty recovered on sales	1,186	1,702	4,449	6,288	7,794	
	Net sales / income from operations	76,370	115,339	234,179	269,077	375,010	
2	License fees and service income	2,148	3,373	5,755	16,860	21,918	
3	Other income	3,550	2,499	14,720	7,388	11,503	
4	Total income (1 + 2 + 3)	82,068	121,211	254,654	293,325	408,431	
5	Total expenditure	71,704	61,654	204,295	179,199	253,699	
а	(Increase)/ decrease in stock	(604)	(2,856)	(9,805)	(6,957)	(2,323)	
b	Material consumed	33,396	26,931	100,997	84,056	114,482	
С	Excise duty	963	340	1,837	656	1,172	
d	Research and development expenses	7,854	7,000	23,700	16,888	24,571	
e	Personnel costs	9,381	7,140	26,347	20,395	27,977	
ı	Selling expenses	7,413	8,454	19,621	23,708	32,415	
g	Provision for decline in the value of long-term investments	-	1,950	-	1,950	4,721	
h	Other expenditure	13,301	12,695	41,598	38,503	50,684	
_							
6	Profit from ordinary activities before interest, depreciation, amortisation and tax (4 - 5)	10,364	59,557	50,359	114,126	154,732	
7	Interest	207	1,288	970	4,341	4,797	
8	Profit from ordinary activities after interest, but before depreciation, amortisation and tax (6 - 7)	10,157	58,269	49,389	109,785	149,935	
9	Depreciation and amortisation	4,071	3,382	11,435	9,845	13,350	
10	Profit from ordinary activities before tax ( 8 - 9)	6,086	54,887	37,954	99,940	136,585	
11	Provision for taxation						
	- Current tax	1,482	4,466	2,242	7,151	17,300	
	- Fringe benefit tax	(17)	195	1,469	502	699	
12	Deferred tax expense / (benefit)	392	(123)	2,947	1,491	900	
13	Profit from ordinary activities after tax ( 10 - 11 -12 )	4,229	50,349	31,296	90,796	117,686	
14	Extra-ordinary Items ( Net of tax expense)	_	_	_	_	_	
		4.000	50.040	04.000		447.000	
15	Net profit ( 13 - 14)	4,229	50,349	31,296	90,796	117,686	
16	Paid - up equity share capital (face value Rs.5/- each)	8,407	8,391	8,407	8,391	8,396	
17	Reserves (Excluding revaluation reserve)	-	-	-	-	428,940	
18	Earnings per share for the period (in Rupees) per Rs.5/- share						
	a) Before Extra-ordinary items						
		0.50	24.55	40.00	E0.00	74.00	
	- Basic	2.52	31.55	18.62	58.38	74.23	
	- Diluted	2.50	31.33	18.50	57.99	73.74	
	h) After Extre ordinary items						
	b) After Extra-ordinary items						
	- Basic	2.52	31.55	18.62	58.38	74.23	
	- Diluted	2.50	31.33	18.50	57.99	73.74	
		(Not annualised)	(Not annualised)	(Not annualised)	(Not annualised)		
19	Public share holding*	(	(	,	(		
.0	-Number of shares (Face value Rs.5/- each)	97,795,380	97,903,051	97,795,380	97,903,051	97,752,080	
	-Percentage of share holding	58.17	58.33	58.17	58.33		
	-1 Groomage of Share Holding	50.17	50.33	50.17	50.33	58.22	

<sup>\*</sup>Public Share Holding as defined under Clause 40A of Listing Agreement (excludes shares held by Promoters, Promoter Group and American Depository Receipt Holders)

# DR. REDDY'S LABORATORIES LIMITED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2007

All amounts in Indian Rupees lakhs, except share data

		Quarter	ended	Nine Months ended		Year ended
SI. No.	PARTICULARS	31.12.2007	31.12.2006	31.12.2007	31.12.2006	31.03.2007
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Segment wise revenue, results and capital employed: Segment revenue :					
	a) Active Pharmaceutical Ingredients and Intermediates	38,133	30,588	107.758	87.827	133,004
	b) Formulations	34,217	30,245	101,228	97,105	127,685
	c) Generics	8,171	54,580	26,874	93,087	117,633
	d) Custom Pharmaceutical Services	7,568	7,652	22,441	26,743	41,485
	e) Drug Discovery	103	296	394	923	1,382
	Total	88,192	123,361	258,695	305,685	421,189
	Less: Inter segment revenue	9,759	5,296	23,235	17,133	23,855
	Add : Other unallocable Income	3,635	3,146	19,194	4,773	11,097
	Total income	82,068	121,211	254,654	293,325	408,431
2	Segment results: Profit / (loss) before tax and interest from each segment					
	a) Active Pharmaceutical Ingredients and Intermediates	6,460	7,515	19,276	16,297	31,383
	b) Formulations	7,773	8,794	28,742	33,448	42,315
	c) Generics	(6,815)	43,945	(14,643)	66,008	77,191
	d) Custom Pharmaceutical Services	275	3,439	3,122	5,677	9,764
	e) Drug Discovery	(1,702)	(1,980)	(6,553)	(6,086)	(8,143)
	Total	5,991	61,713	29,944	115,344	152,510
	Less: (i) Interest	207	1,288	970	4,341	4,797
	(ii) Other un-allocable expenditure	(302)	5,538	(8,980)	11,063	11,128
	Total profit before tax	6,086	54,887	37,954	99,940	136,585
3	Capital Employed:					
	a) Active Pharmaceutical Ingredients and Intermediates	83,380	77,501	83,380	77,501	74,931
	b) Formulations	79,371	67,427	79,371	67,427	68,795
	c) Generics	50,928	82,335	50,928	82,335	62,220
	d) Custom Pharmaceutical Services	23,435	13,626	23,435	13,626	15,572
	e) Drug Discovery	4,165	6,647	4,165	6,647	1,131
	f) Others	227,588	170,303	227,588	170,303	214,687
	Total	468,867	417,839	468,867	417,839	437,336

### Notes:

1 Pursuant to clause 41 of the listing agreement, the investor complaints received, disposed off and lying unresolved as on 31 December 2007 are given in the table below:

Nature of Complaints	Opening balance	Additions	Disposal	Closing balance
Non receipt of Shares, annual reports & dividend	0	6	6	0

- 2 The figures for the previous period have been re-grouped/re-classified, wherever necessary, to conform with the current period classification.
- 3 The above results have been taken on record by the Board of Directors of the Company at its meeting held on 25 January 2008.

By order of the Board For Dr. Reddy's Laboratories Limited

Place: Hyderabad Date: 25 January 2008 Satish Reddy Managing Director & Chief Operating Officer

# DR. REDDY'S LABORATORIES LIMITED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2007

### DR. REDDY'S LABORATORIES LIMITED CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2007

All amounts in Indian Rupees lakhs, except share data

	DADTICIII ADS	Quarter ended		Nine Months ended		Year ended
SI. No.		31.12.2007	31.12.2006	31.12.2007	31.12.2006	31.03.2007
JI. NO.	PARTICULARS	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	
-		(Unaudited)	(Onaudited)	(Onaudited)	(Unaudited)	(Audited)
1	Sales / Income from operations (inc	121,101	153,974	366,670	494,986	651,257
	Less: Excise duty and other similar	1,186	6,137	4,449	19,077	7,794
	Net sales / income from operation	119,915	147,837	362,221	475,909	643,463
		,	,	,	,	
2	License fees and service income	2,908	1,620	4,996	4,820	9,097
						·
3	Other income	3,775	2,691	14,746	7,046	11,616
4	Total Income (1+2+3)	126,598	152,148	381,963	487,775	664,176
_						
5	Total Expenditure	105,079	120,377	304,354	377,627	487,013
a	(Increase) / decrease in stock	(5,698)		(13,871)	(10,043)	
b	Material consumed	54,528	58,202	144,794	230,268	229,876
С	Excise duty and other similar duties	963	339	1,837	655	1,172
d	Research and development expens	8,578	6,961	24,555	16,570	24,461
е	Personnel costs	17,672	16,233	53,554	47,415	64,329
f	Selling expenses	10,943	11,398	27,202	37,529	47,923
g	Other expenditure	18,093	18,060	66,283	55,233	74,811
	Profit from ordinary activities					
	before interest, depreciation,					
6	amortisation and tax (4 - 5)	21,519	31,771	77,609	110,148	177,163
1		=-,	.,	11,000	,	,
7	Interest	2,095	5,233	6,855	13,854	15,262
		,				
	Profit from ordinary activities					
	after interest but before					
	depreciation, amortisation and					
8	tax (6 -7)	19,424	26,538	70,754	96,294	161,901
	tax (6 -7)	13,424	20,330	70,734	30,234	101,301
9	Depreciation and amortisation	9,310	9,264	28,998	26,016	37,911
9	Depreciation and amortisation	9,310	9,204	20,990	20,010	37,911
10	Profit from ordinary activities bef	10,114	17,274	41,756	70,278	123,990
10	From Iron ordinary activities bei	10,114	11,214	41,730	10,210	123,330
11	Provision for taxation					
l ''	- Current tax	1,851	(1,211)	2,467	12,592	24,353
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	- Fringe benefit tax	(15)	190	1,476	507	705
40	Deferred toy eye ence //h a nefit)	2.052	7 700	4 0 4 0	4.540	0.070
12	Deferred tax expense/(benefit)	2,052	7,730	1,846	4,518	2,378
42	Not mustit from audinom, activities	c 22c	40.550	25.007	E0 004	00 554
13	Net profit from ordinary activities	6,226	10,559	35,967	52,661	96,554
	F					
14	Extra-ordinary items (Net of tax exp	-	-	-	-	-
15	Net profit before minority interest	6,226	10,559	35,967	52,661	96,554
16	Minority interest	29	4	70	44	35
17	Net Profit attributable to the share	6,255	10,563	36,037	52,705	96,589
18	Paid - up equity share capital (Face	8,407	8,391	8,407	8,391	8,396
19	Reserves (Excluding revaluation res	-	-	-	-	391,330
20	Earnings per share for the period (in	n Rupees) per Rs.5/- sh	nare			
	a) Before Extra-ordinary items					
1	- Basic	3.72	6.62	21.44	33.89	60.92
1	- Diluted	3.70	6.57	21.30	33.66	60.52
1						
1	b) After Extra-ordinary items					
	- Basic	3.72	6.62	21.44	33.89	60.92
	- Diluted	3.70	6.57	21.30	33.66	60.52
		(Not Annualised)	Not Annualised)	Not Annualised)	(Not Annualised)	
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# DR. REDDY'S LABORATORIES LIMITED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2007

#### Notes:

- 1 The Company has consolidated the financials of the following companies and a partnership firm.
- 2 Kunshan Rotam Reddy Pharmaceutical Company Limited (a joint venture) has been accounted for under the proportionate
- 3 The figures for the previous period have been re-grouped/re-classified, wherever necessary, to conform with the current period
- 4 The above results have been taken on record by the Board of Directors of the Company at its meeting held on 25 January 2008.

Place: Hyderabad Date: 25 January 2008

By order of the Board For Dr. Reddy's Laboratories Limited

Satish Reddy Managing Director & Chief Operating Officer