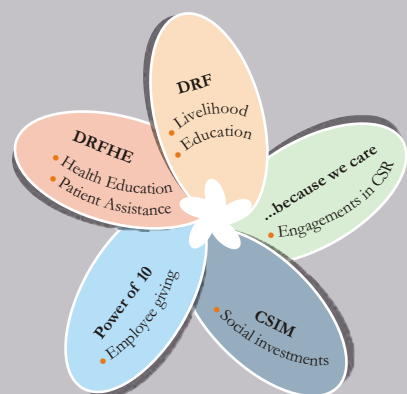


## Awards

- Dr. Reddy's wins the Pharmexcil Outstanding Export Performance Award
- Dr. Reddy's bags Golden Peacock Award for Excellence in Corporate Governance
- Dr. Reddy's is Frost and Sullivan's Indian Pharmaceutical Company of the year

## Corporate Citizenship



- More than 1,97,000 livelihoods created
- 6000+ employees contribute to The Power of 10™ program
- Initiated 14 Pudami English Primaries
- More than 200 patient educators are trained every year

## Key Contacts:

Active Pharmaceutical Ingredients  
Dr. Reddy's Laboratories Ltd.  
Level II, Ashoka Hitec Chambers,  
Road No. 2, Banjara Hills,  
Hyderabad 500 034, India  
Tel: +91 40 66470960  
Fax: +91 40 23541224

Custom Pharmaceutical Services  
Dr. Reddy's Laboratories Ltd.  
Bollaram Road, Miyapur,  
Hyderabad 500 049, India  
Tel: +91 40 23043569  
Fax: +91 40 23044044

Branded Finished Dosages  
Dr. Reddy's Laboratories Ltd.  
Level V, Block III, White House,  
Begumpet, Hyderabad 500 016,  
India  
Tel: +91 40 66022500

Corporate Office  
Dr. Reddy's Laboratories Ltd., Greenlands, Ameerpet, Hyderabad 500 016, India  
Tel: +91 40 23731946/47/48/49/50; Fax: +91 40 23731955

Finished Dosage - Generics,  
North America  
Dr. Reddy's Laboratories Inc.  
3600 Arco Corporate Drive, Suite 310  
Charlotte, NC 28273  
Tel: +1 866 733 3952

Finished Dosage - Generics, Europe  
Dr. Reddy's Laboratories (UK) Limited  
258 Bath Road, Slough, Berkshire, SL1 4DX  
Tel: +44 1753 5125 00  
Fax: +44 1753 6966 77

Proprietary Products, Business Development  
Dr. Reddy's Laboratories Ltd.  
Bollaram Road, Miyapur,  
Hyderabad 500 049, India  
Tel: +91 40 2304 5439  
Fax: +91 40 2304 5438



[www.drreddys.com](http://www.drreddys.com)

CORP/CC/OCT 2009

# Company Quick Facts



Our identity is a sunny abstract that can be interpreted as a person with outstretched arms. It expresses joy, warmth, vitality, and the boundless possibilities in the search for a healthier life. The form sums up our essential driving force in three words: LIFE . RESEARCH . HOPE



L I F E . R E S E A R C H . H O P E

Providing affordable  
and innovative medicines  
for healthier lives

## Corporate profile

Dr. Reddy's Laboratories is a global, vertically integrated pharmaceutical company with a presence across the value chain through its various businesses, including PSAI (Pharmaceutical Services & Active Ingredients), Global Generics and Proprietary Products (NCEs, Biosimilars & Differentiated Formulations). The company's products are marketed with emphasis on North America, Europe, India, Russia while building presence in several other markets. Improving affordability of pharmaceutical products globally, creating innovation driven businesses for long term value and embracing the triple bottom line approach to sustainability define us.

# Businesses

## Pharmaceutical Services & Active Ingredients

API

CPS

## Infrastructure

- 8 FDA-inspected plants: 6 in India, 1 in Mexico and 1 in Mirfield, UK
- 3 Technology Development Centers: 2 in Hyderabad, India, 1 in Cambridge, UK

## Global Generics

Branded Generics

Unbranded Generics

- 7 Formulation plants: 6 in India (1 USFDA approved) and 1 in USA (USFDA inspected)

## Proprietary Products

NCEs

Biologics

Differentiated Formulations

- Two Discovery Research centers
- cGMP E.Coli and Mammalian cell-culture manufacturing facilities
- Dedicated product development teams for differentiated products
- Promius™ Pharma - Specialty business in US focused on Dermatology

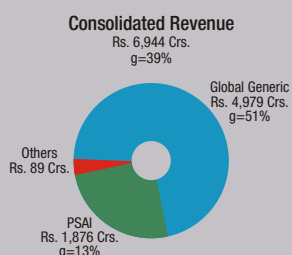
An Integrated Product Development Center in India

## Offerings

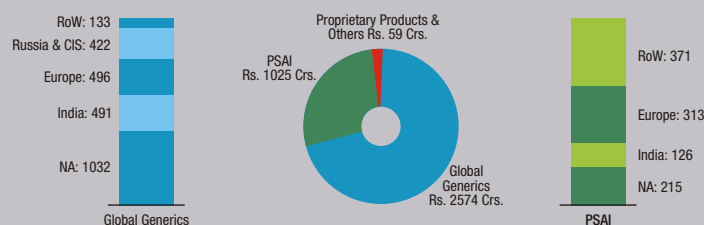
- Product portfolio of 150+ APIs and 20 products under development
- IP leveraged wide basket of assets
- Cost effective API pipeline
- End-to-end services and competitive pricing
- 50+ products marketed in the US
- 140 ANDAs filed till date 61 ANDAs pending approval at the USFDA
- 160+ products marketed in the EU
- 200+ branded formulations marketed in India, Russia and other emerging markets
- Capabilities and Partnerships to accelerate the discovery and development of new and improved therapies in select diseases
- Grafeel™ (generic Filgrastim) and the world's first biosimilar mAb Reditux™, (generic Rituximab) with nine products in the pipeline
- Epiceram®, Scytera™ and Promiseb™ in branded dermatology segment in the US market. Portfolio includes in-licensed and co-developed dermatological products and an internal pipeline of products under development

# Financials

## Revenues for FY 09



## Revenues for H1 FY 10



# Employees

- |                                      |                         |
|--------------------------------------|-------------------------|
| Total Employees Strength : 11,600+   | US : 328                |
| Manufacturing Staff : 4,500+         | Germany : 298           |
| Sales & Marketing Force : 4,000+     | UK : 150                |
| Research & Scientific Staff : 1,000+ | Russia CIS : 834        |
| Others : 2,000+                      | Rest of the World : 682 |
|                                      | India : 9,353           |



# Leadership

## Board of Directors

**Dr. Anji Reddy,**  
*Chairman*

**GV Prasad,**  
*Executive Vice Chairman & CEO*

**Satish Reddy,**  
*Managing Director & COO*

**Dr. Omkar Goswami,**  
*Independent & Non Whole Time Director*

**Ravi Bhoothalingam,**  
*Independent & Non Whole Time Director*

**Dr. Bruce LA Carter,**  
*Independent & Non Whole Time Director*

**Anupam Puri,**  
*Independent & Non Whole Time Director*

**Ms. Kalpana Morparia,**  
*Independent & Non Whole Time Director*

**JP Moreau,**  
*Independent & Non Whole Time Director*

## Management Council

**Abhijit Mukherjee,**  
*President, PSAI*

**Amit Patel,**  
*Senior Vice President & Head - North America Generics*

**Dr. Cartikeya Reddy,**  
*Senior Vice-President & Head Biologics*

**Jeffrey Wasserstein,**  
*Executive Vice-President, NA Specialty*

**KB Sankara Rao,**  
*Executive Vice President, IPDO*

**Prabir Jha,**  
*Senior Vice President, & Global Chief of HR and Communications*

**Raghav Chari,**  
*Senior Vice President, Proprietary Products*

**Saumen Chakraborty,**  
*President, Corporate & Global Generics Operations*

**Umang Vohra,**  
*Senior Vice President & Chief Financial Officer*

**VS Vasudevan,**  
*President & Head of Europe Operations*

**Vilas Dholye,**  
*Executive Vice President & Head - Formulations Manufacturing*