

**DR. REDDY'S LABORATORIES LIMITED**  
**PART I : STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30 JUNE 2015**

All amounts in Indian Rupees lakhs, except share data and where otherwise stated

Sl. No.	Particulars	Quarter ended			Year ended
		30.06.2015	31.03.2015	30.06.2014	31.03.2015
		(Unaudited)	(Audited)	(Unaudited)	(Audited)
<b>1</b>	<b>Income from operations</b>				
	a) Net sales / income from operations (Net of excise duty)	250,833	266,120	265,284	988,739
	b) License fees and service income	456	1,008	1,556	4,006
	c) Other operating income	1,304	1,744	2,208	8,349
	<b>Total income from operations (net)</b>	<b>252,593</b>	<b>268,872</b>	<b>269,048</b>	<b>1,001,094</b>
<b>2</b>	<b>Expenses</b>				
	a) Cost of materials consumed	50,119	47,201	58,425	232,263
	b) Purchase of traded goods	15,430	13,121	10,269	52,606
	c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(3,807)	13,007	866	(2,896)
	d) Employee benefits expense	40,877	38,433	36,417	149,086
	e) Selling expenses	26,229	22,338	30,328	106,350
	f) Depreciation and amortisation	14,139	13,677	10,548	49,023
	g) Other expenditure	57,603	59,162	51,705	224,585
	<b>Total expenses</b>	<b>200,590</b>	<b>206,939</b>	<b>198,558</b>	<b>811,017</b>
<b>3</b>	<b>Profit from ordinary activities before other income, finance costs and exceptional items (1 - 2)</b>	<b>52,003</b>	<b>61,933</b>	<b>70,490</b>	<b>190,077</b>
4	Other income	9,097	8,726	9,188	22,285
<b>5</b>	<b>Profit from ordinary activities before finance costs and exceptional items (3 + 4)</b>	<b>61,100</b>	<b>70,659</b>	<b>79,678</b>	<b>212,362</b>
6	Finance costs	2,132	1,877	1,510	6,380
<b>7</b>	<b>Profit from ordinary activities before exceptional items (5 - 6)</b>	<b>58,968</b>	<b>68,782</b>	<b>78,168</b>	<b>205,982</b>
8	Exceptional items	-	-	-	-
<b>9</b>	<b>Profit from ordinary activities before tax (7 + 8)</b>	<b>58,968</b>	<b>68,782</b>	<b>78,168</b>	<b>205,982</b>
10	Tax expense	11,383	11,640	17,893	38,047
<b>11</b>	<b>Net Profit from ordinary activities after tax (9 - 10)</b>	<b>47,585</b>	<b>57,142</b>	<b>60,275</b>	<b>167,935</b>
12	Extra-ordinary items (net of tax)	-	-	-	-
<b>13</b>	<b>Net profit for the period / year (11 - 12)</b>	<b>47,585</b>	<b>57,142</b>	<b>60,275</b>	<b>167,935</b>
14	Paid-up equity share capital (face value Rs. 5/- each)	8,528	8,519	8,517	8,519
15	Reserves (excluding revaluation reserve)				1,054,853
<b>16</b>	<b>Earnings per share before and after extra-ordinary items (in Rupees) per Rs. 5/- share</b>				
	- Basic	27.92	33.54	35.42	98.60
	- Diluted	27.81	33.40	35.26	98.18
		(Not annualised)	(Not annualised)	(Not annualised)	

See accompanying notes to the financial results

**DR. REDDY'S LABORATORIES LIMITED**  
**PART II : SELECTED INFORMATION FOR THE QUARTER ENDED 30 JUNE 2015**

**A PARTICULARS OF SHAREHOLDING**

Sl No.	Particulars	Quarter ended		Year ended	
		30.06.2015	31.03.2015	30.06.2014	31.03.2015
1	Public shareholding*				
	- Number of shares (face value Rs.5/- each)	98,036,645	98,189,505	95,472,936	98,189,505
	- Percentage of shareholding	57.48	57.63	56.05	57.63
2	Promoters and promoter group shareholding				
	a) Pledged / Encumbered				
	- Number of shares	-	-	-	-
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-
	- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-
	b) Non-encumbered				
	- Number of shares	43,451,462	43,417,812	43,417,812	43,417,812
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00	100.00	100.00	100.00
	- Percentage of shares (as a % of the total share capital of the company)	25.48	25.48	25.49	25.48

\*Public shareholding as defined under Clause 40A of Listing Agreement (excludes shares held by Promoters, Promoter Group and American Depository Receipt Holders)

**B INVESTOR COMPLAINTS**

Pending at the beginning of the quarter	Nil
Received during the quarter	8
Disposed of during the quarter	8
Remaining unresolved at the end of the quarter	Nil

**Segment Information**

All amounts in Indian Rupees lakhs, except share data and where otherwise stated

Sl. No.	Particulars	Quarter ended		Year ended	
		30.06.2015	31.03.2015	30.06.2014	31.03.2015
		(Unaudited)	(Audited)	(Unaudited)	(Audited)
<b>1</b>	<b>Segment wise revenue, results and capital employed:</b>				
	<b>Segment revenue:</b>				
	a) Pharmaceutical Services and Active Ingredients	57,779	68,155	70,511	273,033
	b) Global Generics	206,678	213,484	216,615	796,154
	c) Proprietary Products	-	-	-	-
	<b>Total</b>	<b>264,457</b>	<b>281,639</b>	<b>287,126</b>	<b>1,069,187</b>
	Less: Inter segment revenue	11,864	12,767	18,078	68,093
	Add: Other unallocable income	-	-	-	-
	<b>Total income from operations</b>	<b>252,593</b>	<b>268,872</b>	<b>269,048</b>	<b>1,001,094</b>
<b>2</b>	<b>Segment results:</b>				
	Profit / (loss) before tax and interest from each segment				
	a) Pharmaceutical Services and Active Ingredients	2,764	1,676	2,242	4,512
	b) Global Generics	75,694	71,882	88,773	221,809
	c) Proprietary Products	(7,188)	(9,710)	(7,567)	(31,035)
	<b>Total</b>	<b>71,270</b>	<b>63,848</b>	<b>83,448</b>	<b>195,286</b>
	Less: (i) Interest	2,132	1,877	1,510	6,380
	(ii) Other un-allocable expenditure / (income), net	10,170	(6,811)	3,770	(17,076)
	<b>Total profit before tax</b>	<b>58,968</b>	<b>68,782</b>	<b>78,168</b>	<b>205,982</b>
<b>3</b>	<b>Capital Employed:</b>				
	a) Pharmaceutical Services and Active Ingredients	300,696	311,881	271,806	311,881
	b) Global Generics	710,364	599,189	615,069	599,189
	c) Proprietary Products	(8,376)	(11,131)	(4,083)	(11,131)
	d) Unallocated	109,362	163,433	111,044	163,433
	<b>Total</b>	<b>1,112,046</b>	<b>1,063,372</b>	<b>993,836</b>	<b>1,063,372</b>

Global Generics includes operations of Biologics business. Inter-segment revenue represents sale from Pharmaceutical Services and Active Ingredients to Global Generics at cost. Centrally managed assets and liabilities such as Cash and bank balances, loans and advances to subsidiaries, income tax assets and liabilities, investments and borrowings are included in unallocated capital employed.

**DR. REDDY'S LABORATORIES LIMITED**

**Notes:**

- 1 The above financial results are prepared in accordance with Indian Generally Accepted Accounting Principles (GAAP) under the historical cost convention on the accrual basis except for certain financial instruments which are measured at fair value. GAAP comprises Accounting Standards specified under section 133 of the Companies Act, 2013 read with Rule 7 of Companies (Accounts) Rules, 2014, guidelines issued by Securities and Exchange Board of India and other accounting principles generally accepted in India.
- 2 On 1 April 2015, the Company entered into a definitive agreement to acquire a select portfolio of established products' business of UCB in the territories of India, Nepal, Sri Lanka and Maldives for a total consideration of Rs.800 crores. On 16 June 2015, the company completed the acquisition and recorded Rs.20 crores, Rs.748 crores and Rs.32 crores towards various current and fixed assets, intangible assets, and goodwill, respectively. The acquisition pertains to Company's Global Generics segment.
- 3 The unaudited results have been reviewed by the Audit Committee of the Board and approved by the Board of Directors of the Company at their meeting held on 30 July 2015.
- 4 The results for the quarter ended 30 June 2015 have been subjected to a "Limited review" by the Statutory Auditors of the Company. An unqualified report has been issued by them thereon.
- 5 The figures for the previous periods have been re-grouped/ re-classified, wherever necessary, to conform to the current period's classification.

By order of the Board  
For Dr. Reddy's Laboratories Limited

Place: Hyderabad  
Date: 30 July 2015

G V Prasad  
Co-Chairman & Chief Executive Officer